I like digging into technology and helping the people behind it tell the world their story. Specialize in writing about complex tech to make it accessible to wider audiences. Collaborate with engineers and product management to surface new ideas for customer emails, media interviews, whitepapers, case studies, and sales enablement. Produce getting-started guides, test code samples, and apply content to marketing funnel. Friendly marketer who codes. Sometimes mistaken for a developer at events. Education AWS. Certified Solutions Architect - Associate. 2019 Coursera. Completed 5-course specializations in Java data 2015 - 2017 structures and intro to Python. Harvard Extension School. Part-time coursework in Java 2009 - 2013programming, network architectures, marketing management. Boston University College of Communication. Bachelor of Science 2001 - 2005(BS) in Communication, concentration in advertising. Magna Cum Laude. Experience Product Marketing Manager. Threat Stack. Boston, MA. Drafted tech 2018 – now paper for sales engineers on agent software. Relaunched field enablement program in Highspot. Conducted competitive research. Produced Docker cryptojacking webinar. Wrote compliance PDFs. 2015 - 2018 Editor, Developer Advocacy. IBM Watson and Cloud Platform. Cambridge, MA. Edited Medium publication and grew followers from 0 to 1K in 13 months. Launched team website. Maintained documentation for PixieDust data science project. Handled Stack Overflow shifts. 2014 - 2015 Product Marketing Manager. IBM Cloudant. Boston, MA. Coordinated product launches. Supported Apache CouchDB. Scripted Cloudant explainer video. Produced webinars and demos. Ran comms for IBM acquisition. Handled Cloudant portions of two Forrester Wave reports positioning IBM as a leader for the first time. Marketing Communications Director. <u>Cloudant</u> (startup). Boston, MA. 2013 - 2014Managed PR agency, blog, social & customer marketing. Analyst relations with Gartner resulting in inclusions in three research reports. Did support shifts. Sent ascii art holiday email. PR Team Lead. Davies Murphy Group. Burlington, MA. Public relations 2007 - 2013 for B2B tech companies. Managed teams in UK & Germany. Represented startups & public companies. Example client hits: Cloudant, Veeam, ServiceNow. Skills Computers. Working knowledge of object-oriented programming in Java, HTML & CSS, JavaScript, Google Analytics, GitHub, and MySQL & CouchDB. Communications. Drafting & editing whitepapers, press releases, case studies, customer panels, and technical blog articles. Conducting customer interviews. Managing metrics. Pragmatic Management PMC-1 Foundations certified.